

Message Text

LIMITED OFFICIAL USE

PAGE 01 CAIRO 09384 221239Z

50

ACTION EB-07

INFO OCT-01 NEA-10 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

DOT-00 INR-07 NSAE-00 FAA-00 L-03 SSO-00 INRE-00

/030 W

----- 064210

R 221118Z SEP 75

FM AMEMBASSY CAIRO

TO SECSTATE WASHDC 6630

INFO AMEMBASSY BEIRUT

LIMITED OFFICIAL USE CAIRO 9384

EO 11652: NA

TAGS: EAIR EG

SUBJECT: CIVAIR - GRUMMAN GULFSTREAM II

DEMONSTRATION

REF: BEIRUT 11418

1. EMBASSY WAS CONTACTED BY KENNETH FREDERICK, GRUMMAN, SALES DIRECTOR, DURING HIS VISIT TO CAIRO, TO CHECK ON OUR ASSESSMENT SALES POTENTIAL FOR G-II AIRCRAFT AND VERIFY LACK OF USG OBJECTION TO DEMONSTRATION FLIGHTS.

2. EMBOFF DISCUSSED PRESENT SITUATION IN EGYPT INSOFAR AS AVIATION DEVELOPMENT WAS CONCERNED, AND NOTED THAT COST OF G-II (ABOUT \$7 MILLION) AND ITS LONG-HAUL DESIGN EFFECTIVELY RULE IT OUT OF CONSIDERATION FOR DOMESTIC SCHEDULED OR CHARTER SERVICES THAT WILL EVENTUALLY DEVELOP. ONLY POSSIBLE CUSTOMER AT THIS TIME WOULD BE PRESIDENCY, WHICH HAS VARIOUS PEOPLE INVOLVED IN CONSIDERABLE TRAVELING.

3. FREDERICK REPLIED THAT HE WAS SORRY TO HAVE MISSED ASHRAF MARWAN, WHOM HE HAS ALREADY MET, AND HOPED TO CATCH UP WITH HIM IN LONDON ON THE 22ND, IN ORDER TO FLY HIM BACK -NON-STOP- TO CAIRO THE NEXT DAY. FREDERICK THOUGHT THE FLIGHT WOULD

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 CAIRO 09384 221239Z

PROVIDE AN EXCELLENT ILLUSTRATION OF WHY G-II SHOULD BE

CONSIDERED FOR PURCHASE.

4. COMMENT: IN SUBSEQUENT CONVERSATION WITH ALY MANSOUR, LOCAL REP OF ROLLS ROYCE MOTOR CARS, HIMSELF AN EX-AIR FORCE BRIGADIER, EMBOFF LEARNED THAT HAMAL AFIFI HAS HIGH HOPES OF SELLING "AT LEAST" ONE G-II BY WAY OF MARWAN (WHO COULD EASILY MAKE ALMOST FULL-TIME USE OF IT HIMSELF). THIS WOULD RAISE NUMBER OF AIRCRAFT DEDICATED TO PRESIDENCY USE TO FOUR (FALCON, 707, 737, TO BE DELIVERED NEXT YEAR, AND G-II IF SALE IS CONSUMMATED). WE HAVE NOT YET BEEN CONTACTED BY AFIFI BUT WILL TAKE THE INITIATIVE OURSELVES IF NECESSARY.
EILTS

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRADE VISITS, AIRCRAFT SALES
Control Number: n/a
Copy: SINGLE
Draft Date: 22 SEP 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: ShawDG
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975CAIRO09384
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750327-0942
From: CAIRO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750927/aaaaaxsp.tel
Line Count: 73
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 75 BEIRUT 11418
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 25 JUN 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <25 JUN 2003 by BoyleJA>; APPROVED <05 NOV 2003 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: CIVAIR - GRUMMAN GULFSTREAM II DEMONSTRATION
TAGS: EAIR, EG, GRUMMAN, (FREDERICK, KENNETH)
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006